

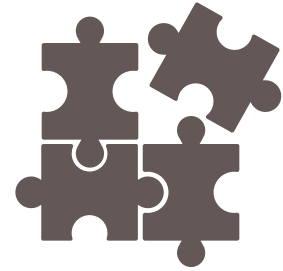
ACCOUNTING SERVICES PRICING MODEL EXPLAINED

UPDATED APR 2026

We structure our accounting services as an ongoing support system, not a list of tasks.

For most established businesses, accounting works best when it:

- Produces reliable numbers
- Supports decisions as they arise
- Is reviewed and adjusted as the business changes



That's the basis we start from.

DO YOU OFFER A BASIC OR MINIMUM ACCOUNTING PACKAGE?

No. We don't begin with stripped-back or "basic" accounting packages.

At a certain point, accounting and business advice need to work together. Starting with partial services usually creates gaps, delays and reactive decision-making.

If any reduction in scope makes sense, it's discussed only after the full requirements are understood.

WHAT IS INCLUDED IN AN ACCOUNTING PACKAGE?

Each accounting package is tailored to the business, but typically includes:

- Year-end financial statements and income tax returns
- Ongoing compliance support
- Regular performance review and discussion
- Interpretation of results, not just reporting
- Liaison with the ATO where appropriate
- Adjustments over time as the business changes

The focus is on outcomes and decision support, not line items.

IS BOOKKEEPING AND PAYROLL INCLUDED?

Bookkeeping and payroll are scoped separately.

This is because transaction volume and payroll complexity vary significantly between businesses. These services are priced based on activity levels, not bundled generically.

Where bookkeeping and payroll form part of the broader support system, they are coordinated to ensure accurate, reliable reporting.

HOW IS PRICING DETERMINED?

Pricing reflects:

- Business size and complexity
- Compliance risk and accountability
- Frequency of review and support required
- How the information is used for decision-making

Pricing is not based on hourly rates or task lists.

Fees are agreed upfront and reviewed as circumstances change.

WILL MY PACKAGE CHANGE OVER TIME?

Yes. We review accounting services:

- After onboarding
- Periodically as the business changes
- When complexity increases or reduces

Accounting needs rarely stay static. Reviews ensure the level of support remains appropriate.

WHAT SERVICES ARE NOT INCLUDED IN STANDARD ACCOUNTING PACKAGES?

Certain services are scoped separately to ensure they are properly documented and priced. These may include:

- Capital gains tax calculations
- Cryptocurrency reporting
- Amended returns
- Tax planning or structuring advice
- Finance application support
- Accountant's letters for third parties
- Tax audits or reviews

If additional work is required, it is discussed and agreed in advance.



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WILL THERE BE ADDITIONAL CHARGES?

Your ongoing package covers the agreed scope of services.

If additional work is requested or required outside that scope:

- It is discussed first
- The fee is agreed before work proceeds

There are no surprise invoices for work that should reasonably be expected as part of your package.

DO YOU PROVIDE TAX ADVICE?

General tax compliance forms part of accounting services.

Tax planning forms part of our ongoing accounting and business advice approach.

More specialised or one-off tax advice is scoped separately to ensure it is appropriate, documented and tailored to your circumstances.

WHO ARE YOUR SERVICES BEST SUITED TO?

Our approach suits businesses that:

- Want clarity, not just compliance
- Value regular review and explanation
- Make decisions that have financial consequences
- Are growing or becoming more complex

If you're only looking for the lowest-cost compliance service, this approach may not be the right fit.

WHAT IS THE FIRST STEP?

The first step is clarity.

In many businesses, this is the point where accounting and business advice need to work together.

We usually start with an *Accounting Readiness Review* to understand how your business operates and whether our approach makes sense now or later.

If appropriate, that's followed by a short conversation to confirm fit and scope.

Please note: Our focus is on delivering specialised support to business owners and their family business groups. As such, we are not taking on new individual clients whose requirements are limited to personal tax returns.



Ready for more clarity in
your business?

If you would like some more information on our accounting services, please contact us on 02 9135 8450 or info@pretiumsolutions.com.au

